

# Swinburne Career Practitioners' Seminar

Friday 15 February 2019



# Welcome

- Tara Peck  
Schools Recruitment Team Leader
- Nishan Bandaranayake  
Head of Domestic and Direct Recruitment







# Today's program

Time	Event details
9.00am – 9.30am	<b>Vice-Chancellor address</b> Professor Linda Kristjanson AO Vice-Chancellor and President
9.30am – 9.50am	<b>Chief Marketing Officer address</b> Sarah Graham Chief Marketing Officer
9.35am – 10.10am	<b>The Future of Work</b> Dr Sean Gallagher Director, Centre for the New Workforce
10.10am – 10.30am	<b>Morning tea</b> AMDC Level 3
10.50am – 11.30am	<b>Workshop session 1</b>
11.35am – 12.30pm	<b>Workshop session 2</b>
12.35pm – 1.30pm	<b>Workshop session 3</b>
1.30pm – 2.45pm	<b>Lunch and dessert</b> AMDC Level 3
2.30pm	<b>Optional accommodation tour</b> Departing from AMDC level 3

Choose from four course areas





# Vice-Chancellor address

- Professor Linda Kristjanson AO  
Vice-Chancellor and President





# CAREER PRACTITIONER SEMINAR

Swinburne University of Technology

February 2019

# WHY SWINBURNE?

## **Technology is part of our DNA**

Swinburne was born as a technical college and technology continues to be a core driver for our organisation. Our heritage places us well to tackle technological change and challenge old ways of thinking to create innovative ways of learning; adapt to a world where information is more readily available than ever; and continually evaluate our roles and responsibilities as education providers.

## **Innovation is not simply the latest buzzword**

Innovation was a key driver for our founder. More than 100 years later we continue to embrace an innovative and entrepreneurial spirit. Swinburne excels in innovation in learning, research, and the way we approach our business and we are known for our willingness and readiness to innovate and collaborate.

## **We are inclusive**

Swinburne is known for who we include rather than who we exclude. We value and embrace the great value that diversity brings and celebrate the way it enriches experiences, fosters understanding, drives innovation and impacts on a social and global scale.

## **We are a challenger**

Our people think and do things differently, unencumbered by expectations of what a university should be. Backed by our willingness to tackle problems that are beyond a typical university, our students graduate with an entrepreneurial and enterprising mindset, confident to take on their future.



# ABOUT US

- Almost 60,000 students
  - 42,000 degree students,
  - 16,000 diploma students
- 9,000 online degree students
- 3,000 in Kuching
- 2,500 staff





# Year to Date: 2019

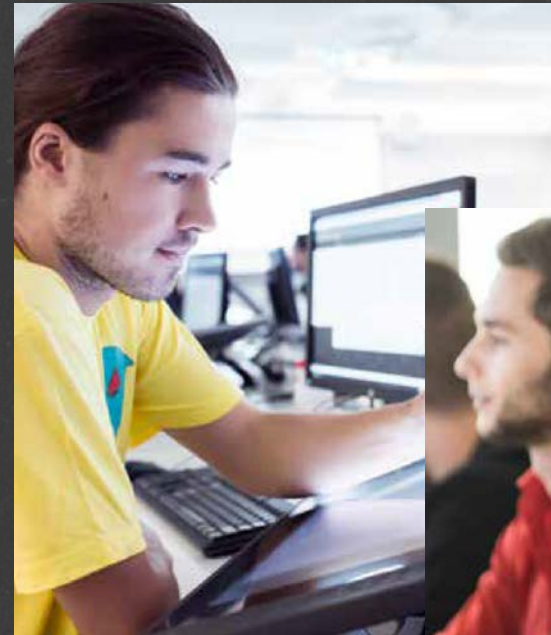
Overall 1% increase in Bachelor degree offers via VTAC (R0+R1).

Unilink domestic pathway offers declined 13%

Huge growth in Free TAFE courses – more than double 2018

Most growth in:

- Health/Nursing
- Criminal Justice
- Exercise Science
- Professional degrees





# Relative ATARs

RMIT B Bus (Mgmt)	ATAR			Selection rank		
	(excluding adjustment factors)			(ATAR plus any adjustment factors)		
	Highest	Median	Lowest	Highest	Median	Lowest
City	88.1	68	46	99.95	75.5	67.7

Deakin B Bus	ATAR (excluding adjustment factors)			Selection rank (ATAR plus any adjustment factors)		
	Highest	Median	Lowest	Highest	Median	Lowest
	Burwood	91.8	64.75	50.5	94	70.95

Swinburne B Bus	ATAR (excluding adjustment factors)			Selection rank (ATAR plus any adjustment factors)		
	Highest	Median	Lowest	Highest	Median	Lowest
	Hawthorn	95.7	63.7	51.5	97.1	68.95

# Relative ATARs

LaTrobe B Health Sci	ATAR (excluding adjustment factors)			Selection rank (ATAR plus any adjustment factors)		
	Highest	Median	Lowest	Highest	Median	Lowest
	Melbourne	98	56.75	40.45	99.95	72.6

Deakin  B Health Sci	ATAR (excluding adjustment factors)			Selection rank (ATAR plus any adjustment factors)		
	Highest	Median	Lowest	Highest	Median	Lowest
	Burwood	95	62.75	50.95	98.3	68.55

Swinburne B Health Sci	ATAR (excluding adjustment factors)			Selection rank (ATAR plus any adjustment factors)		
	Highest	Median	Lowest	Highest	Median	Lowest
	Hawthorn	95.4	62.6	51.45	96.9	68.8



# Emerging Trends

- Students with multiple VTAC offers
- Students choosing what they really want to do, not just based on 'ATAR values'
- Rise of VET
- Free TAFE courses as entry to degree
  - Certificate IV in Cyber Security
  - Certificate IV in Community Services
  - Certificate IV in Allied Health Assistance
- Degree debt and impact on future goals eg buying a house

# Course Costs

## Pathways and VET

Institution	Course	Degree transfer credits	Student Debt – Deferred Cost
Deakin College	Diploma of Business	8 (1 year)	\$22,720
LaTrobe College	Diploma of Business	8 (1 year)	\$23,000
Swinburne Unilink	Diploma of Business	8 (1 year)	\$10,003
Swinburne VET	Advanced Diploma of Accounting	8 (1 year)	\$8,650

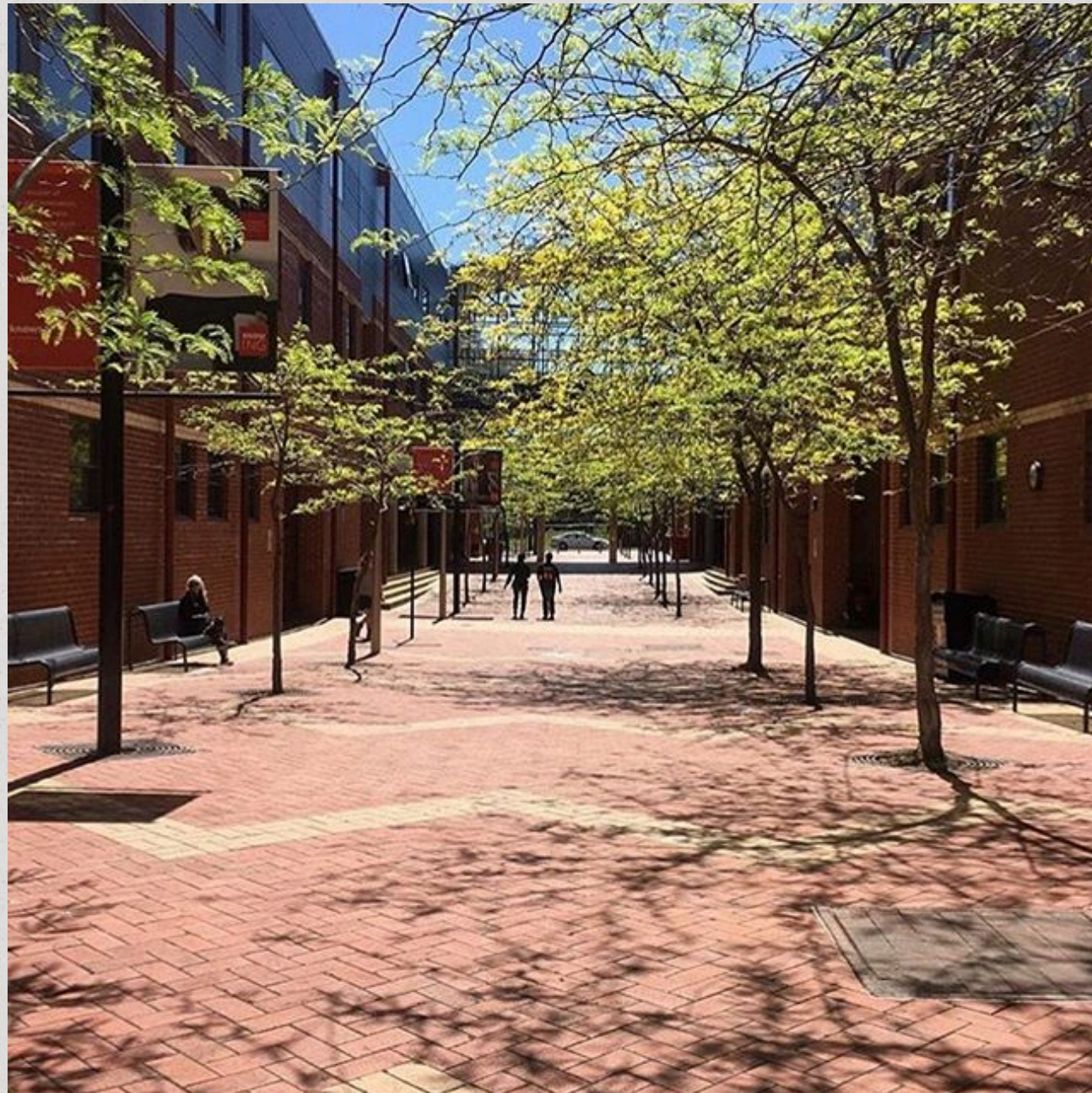
Advanced Diploma in Accounting	Course	
CIV Accounting	Free TAFE	
Diploma of Accounting	\$5,150 (Skills First eligible)	Defer to Fee HELP
Advanced Diploma of Accounting	\$3,500 (Skills First eligible)	Defer to Fee HELP



# Advising for 2020

- Swinburne will continue guaranteed ATARs.
- Free TAFE will continue.
- Courses with high levels of interest, we may not make offers through all of the VTAC rounds, so applicants have to ensure they are careful with their preference order, as it may be too late to receive an offer in the later rounds.
- All International applications from Australian Yr12 applicants now have to go through VTAC and Swinburne makes offers through all of the international rounds.







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# The Future of Work

## *2019 Swinburne Career Practitioners' Seminar*

Sean Gallagher

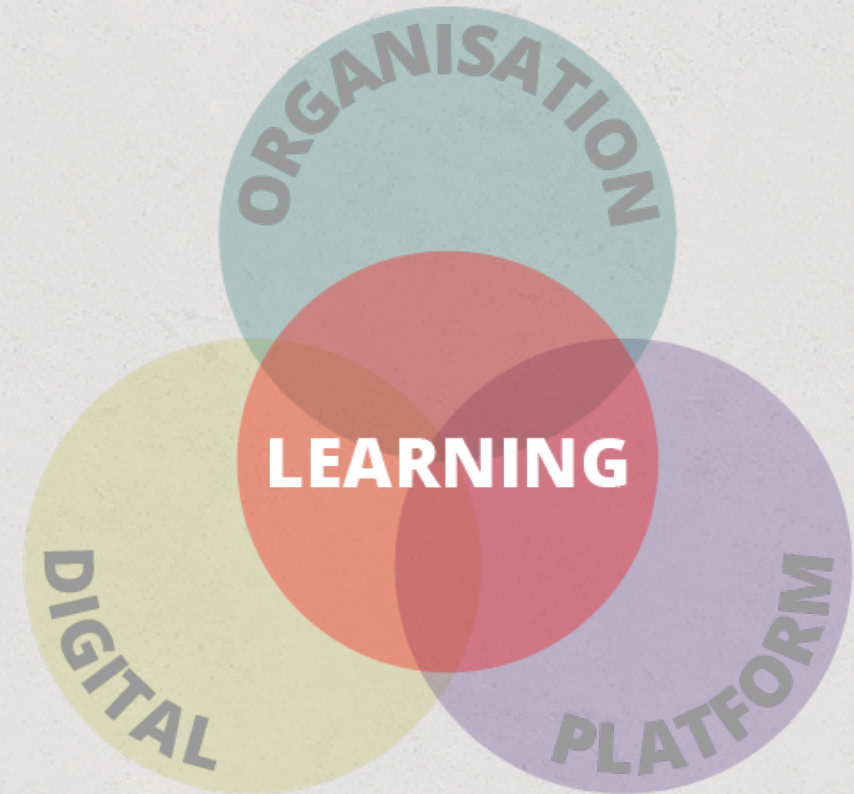


Centre for  
the New  
Workforce



# CENTRE FOR THE NEW WORKFORCE

- A research and analysis initiative that explores the **fundamental changes** underway in the **future of work**
- Develops new approaches to **learning**
- Helps **individuals** prepare and **organisations** adapt their workforce for the digital economy.



# NATIONAL SURVEY: AUSTRALIAN WORKERS & FUTURE OF WORK

- How aware are they of the future of work?
- How prepared are they for the future of work?
- What skills are the most important?

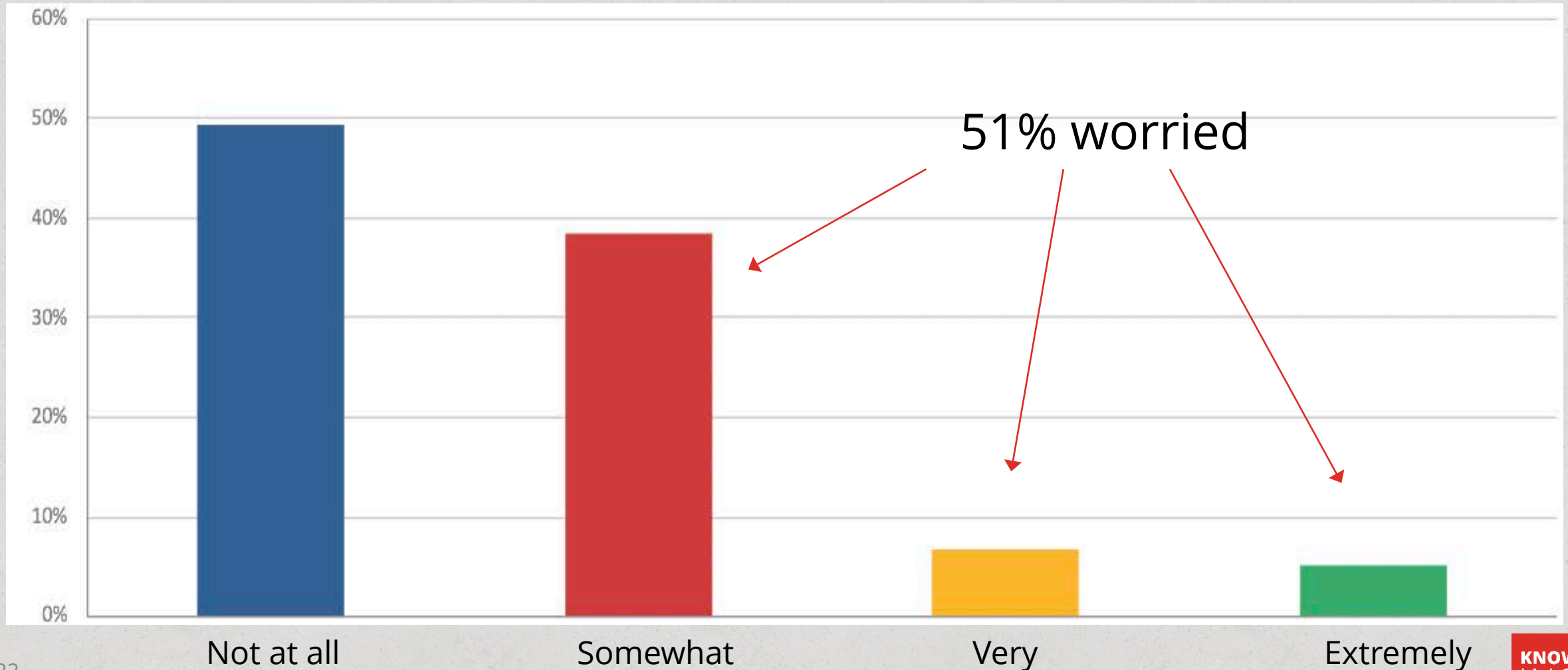


# Confident current skill suited for next 5 years



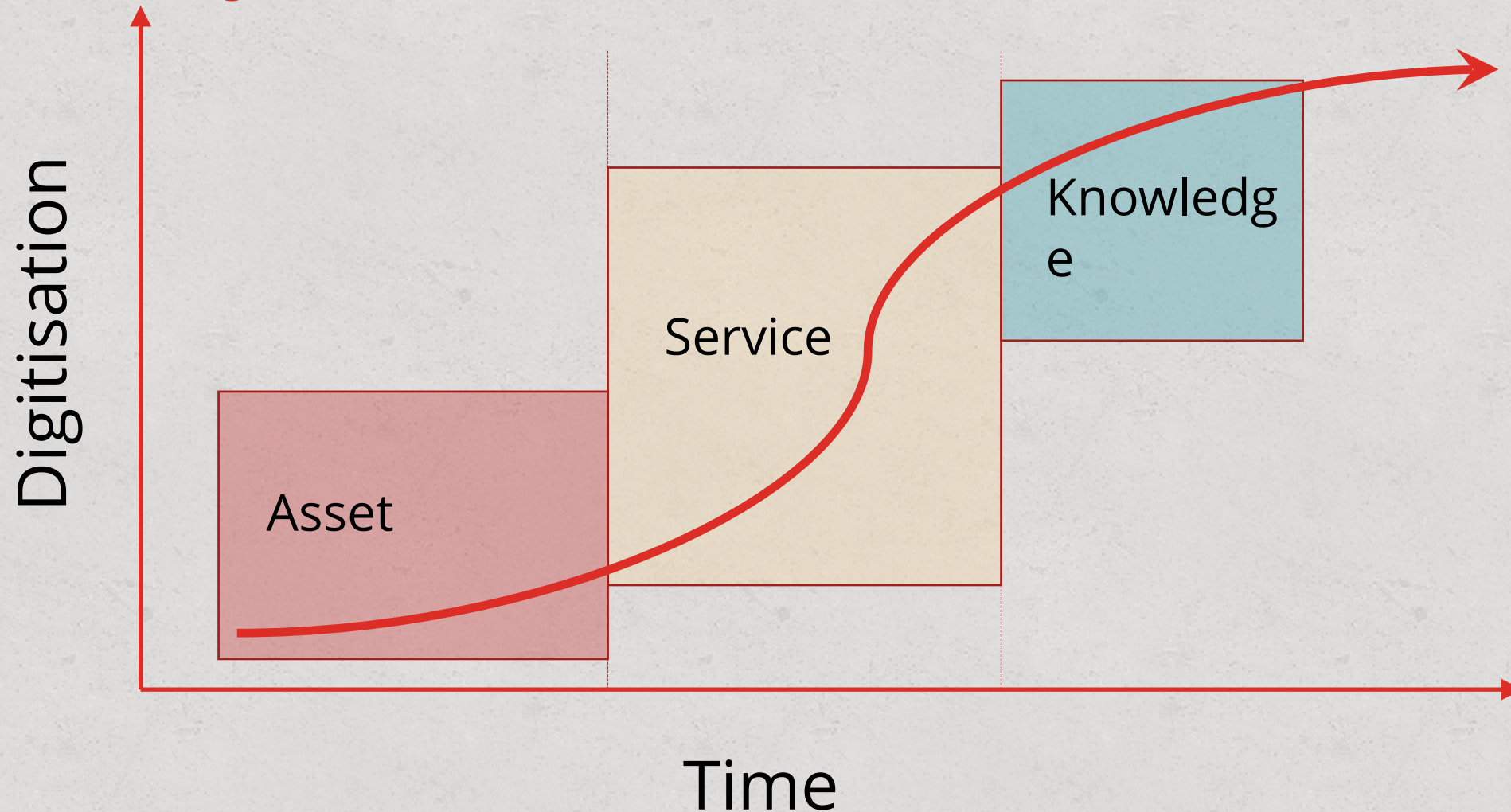
→ Only 27% of 18-24 year-olds completely confident

# Worried about losing their job to AI + robots





# Digitisation maturity of sectors of the economy

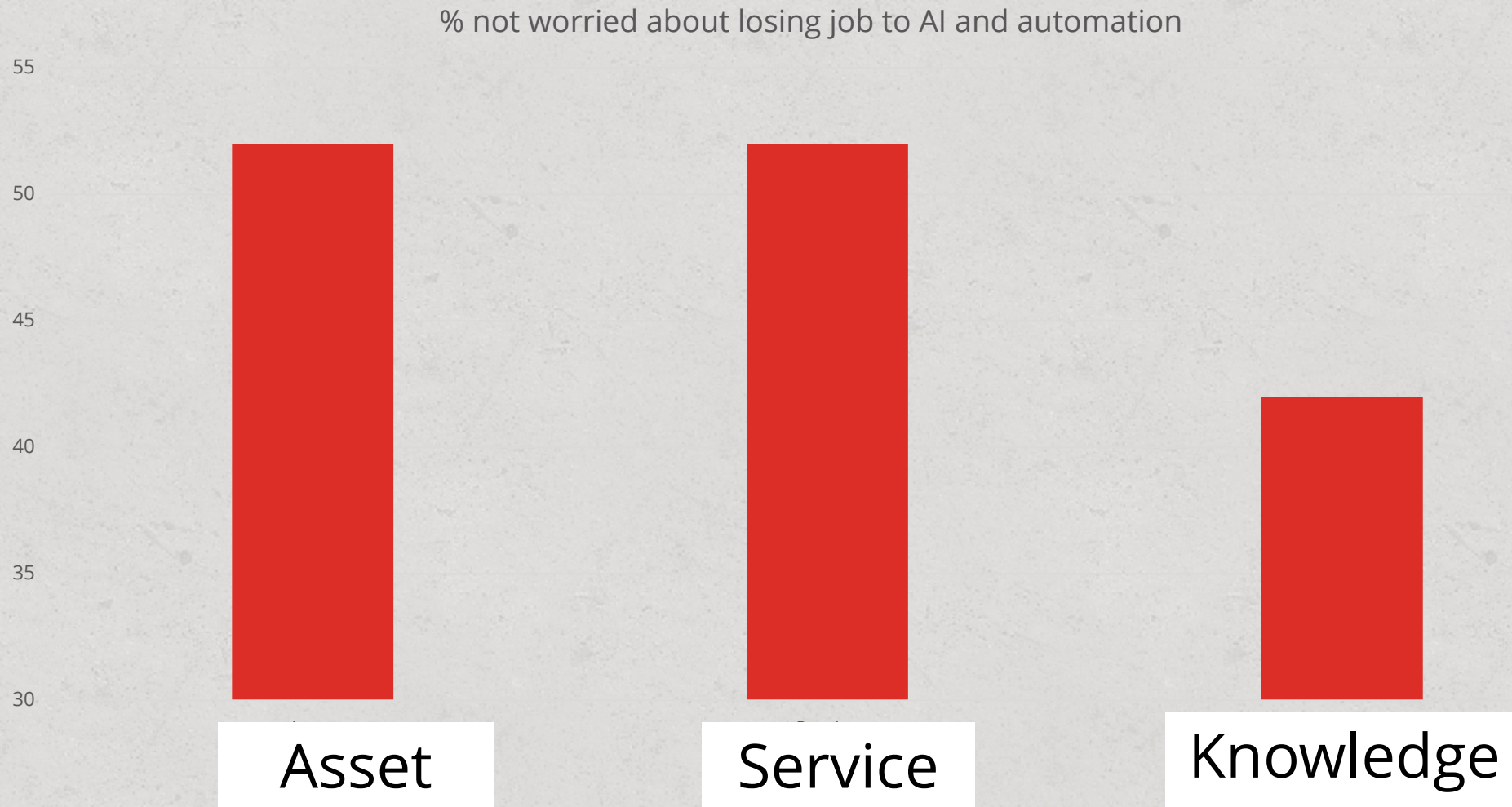


# Digitisation wavefront

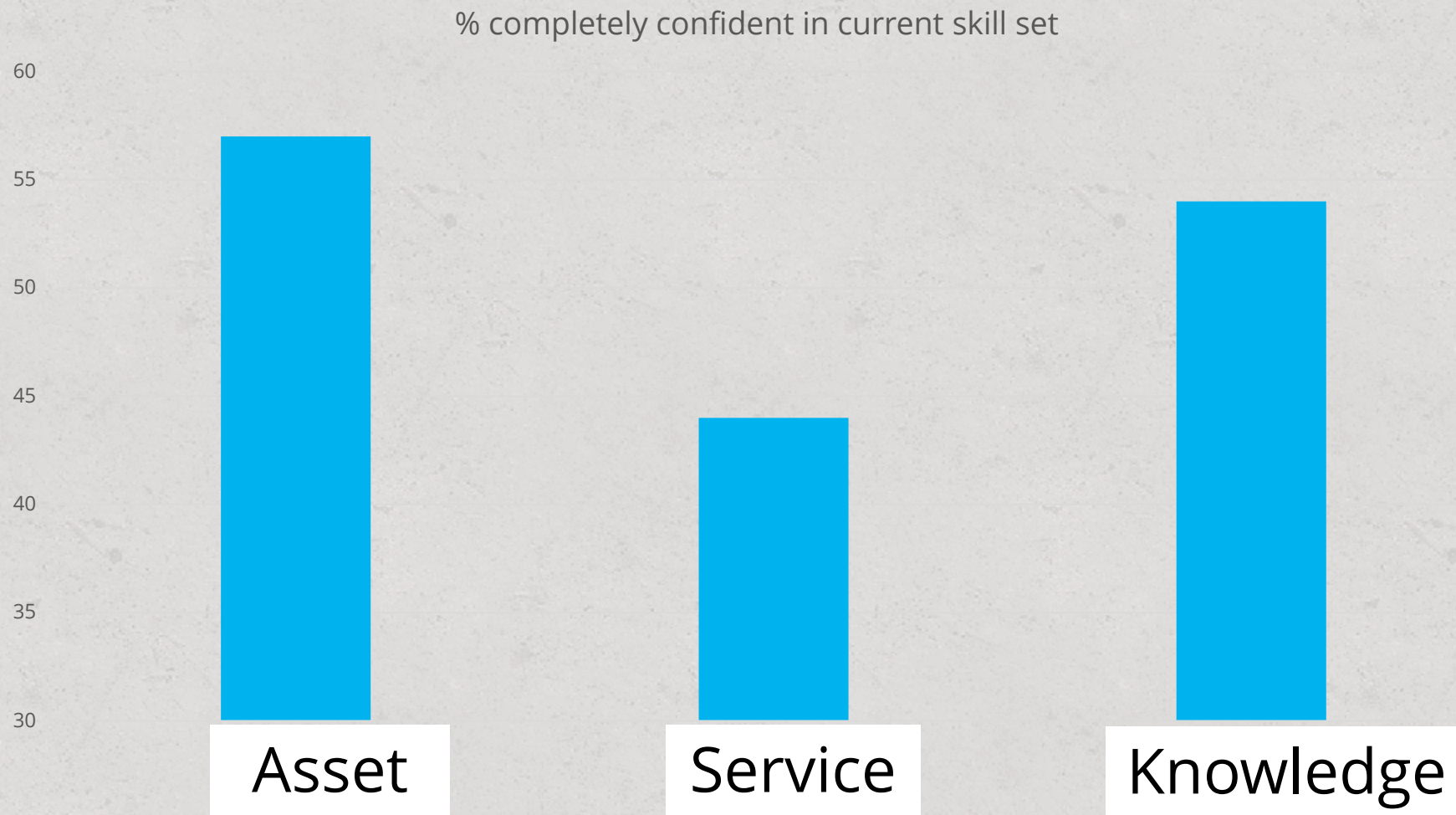
1. Job change
2. Job divisibility and/or devalued
3. Job loss



# Not worried about losing their job to technology

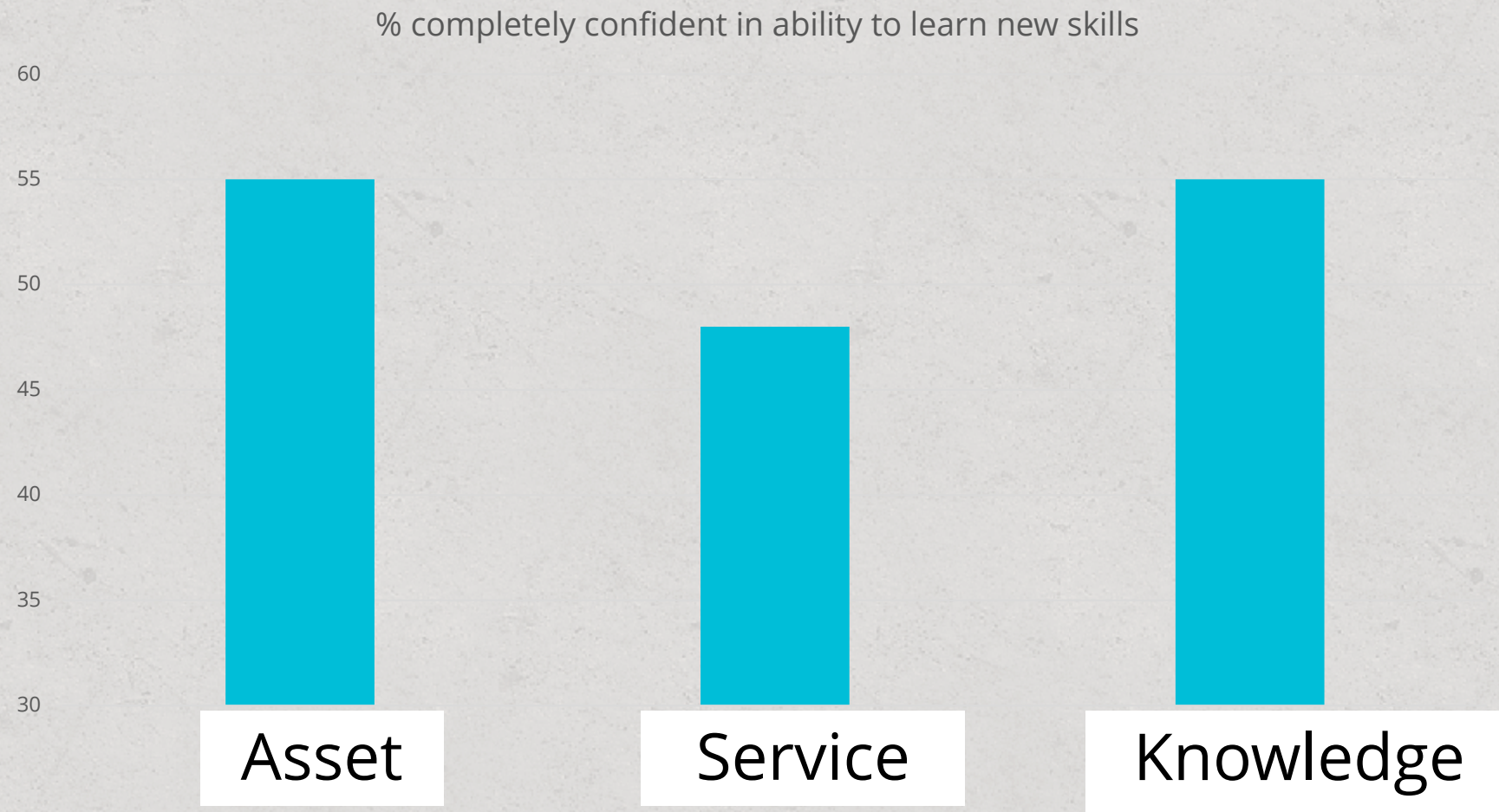


# Completely confident in current skill set

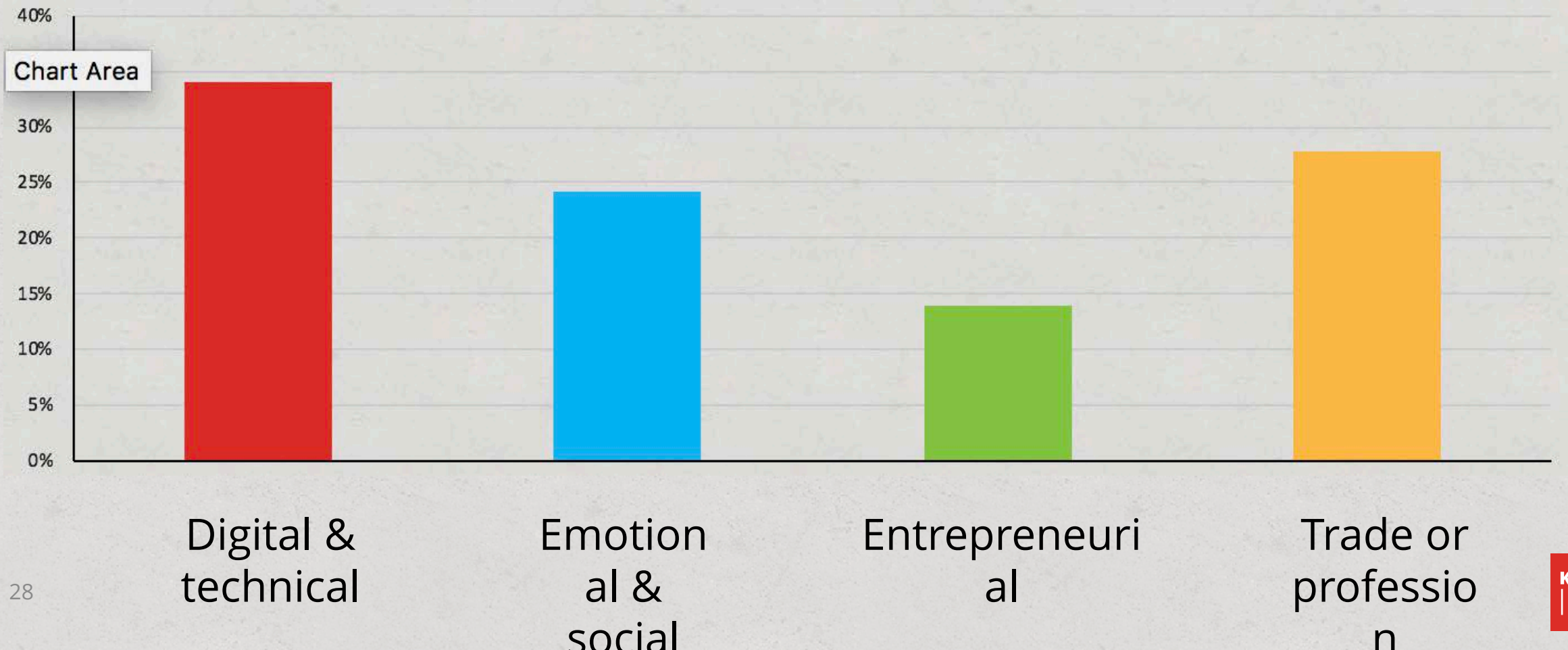




# Completely confident in ability to learn new skills

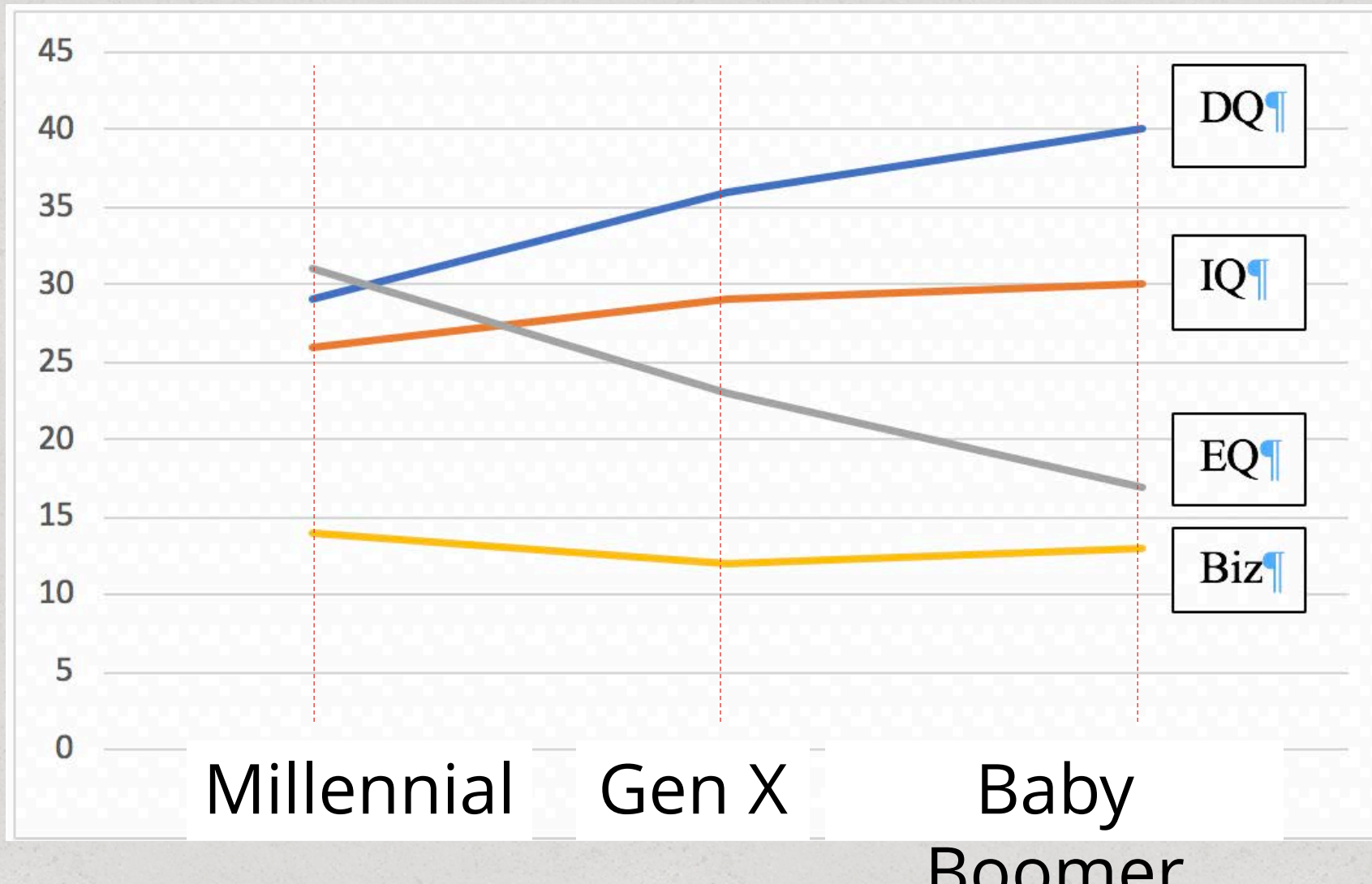


# MOST IMPORTANT SKILLS FOR WORKPLACE OF THE FUTURE?





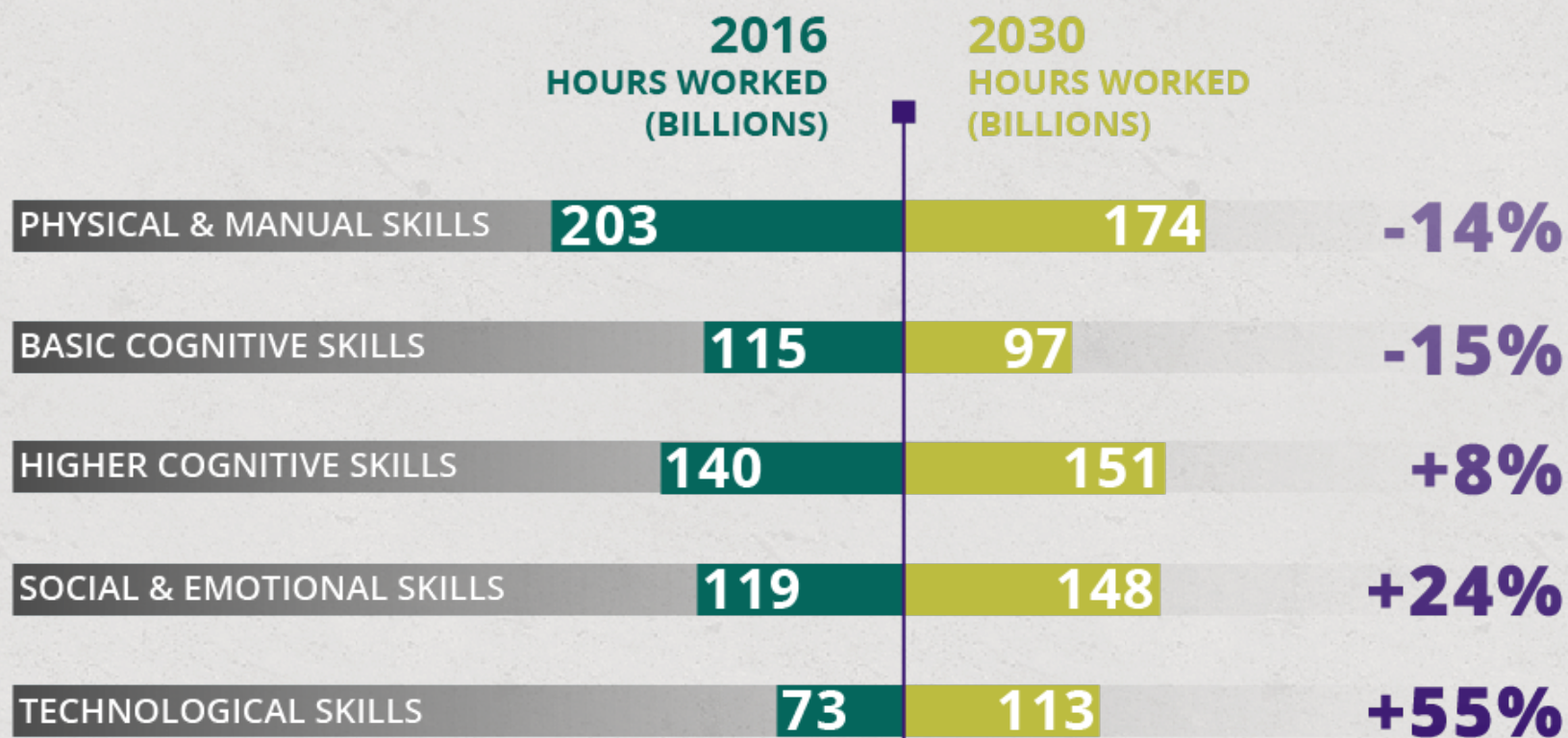
# GENERATIONAL DIVERGENCE



**IQ** – expertise  
**EQ** – social & emotional  
**DQ** – digital & technological  
**BizQ** – business

# SKILLS OF THE FUTURE - “IQ+EQ+DQ”



## CHANGE IN HOURS WORKED IN EUROPE & UNITED STATES






McKinsey & Company



# Jobs in lesser demand towards 2030

 <b>Physical and manual skills</b>		General equipment operation and navigation	Drivers, assembly line workers
		General equipment repair and mechanical skills	Car and truck mechanics
		Craft and technician skills	Stonemasons, roofers, electricians
		Fine motor skills	Nurses, food preparation workers
		Gross motor skills and strength	Machine feeders, cleaners, packers
		Inspecting and monitoring skills	Security guards, quality control
 <b>Basic cognitive skills</b>		Basic literacy, numeracy, and communication	Cashiers, customer service
		Basic data input and processing	Typists, data entry, accounting clerks

# Jobs in higher demand towards 2030

 <b>Higher cognitive skills</b>		Advanced literacy and writing	Editors, paralegals, writers
		Quantitative and statistical skills	Financial analysts, accountants
		Critical thinking and decision making	Doctors, insurance underwriters
		Project management	Purchasing agents, front-line supervisors
		Complex information processing and interpretation	Market research analysts, lawyers
		Creativity	PR specialists, music composers
 <b>Social and emotional skills</b>		Advanced communication and negotiation skills	Sales representatives, real estate agents
		Interpersonal skills and empathy	Counselors, social workers, therapists
		Leadership and managing others	Managers, executives
		Entrepreneurship and initiative-taking	Business development, strategists
		Adaptability and continuous learning	Emergency responders, programmers
		Teaching and training others	Teachers, instructors, trainers
 <b>Technological skills</b>		Basic digital skills	Administrative assistants, desktop publishers
		Advanced IT skills and programming	Software development, network administrators
		Advanced data analysis and mathematical skills	Statisticians, operations research analysts
		Technology design, engineering, and maintenance	Engineers, robotics experts, product designers
		Scientific research and development	Scientists

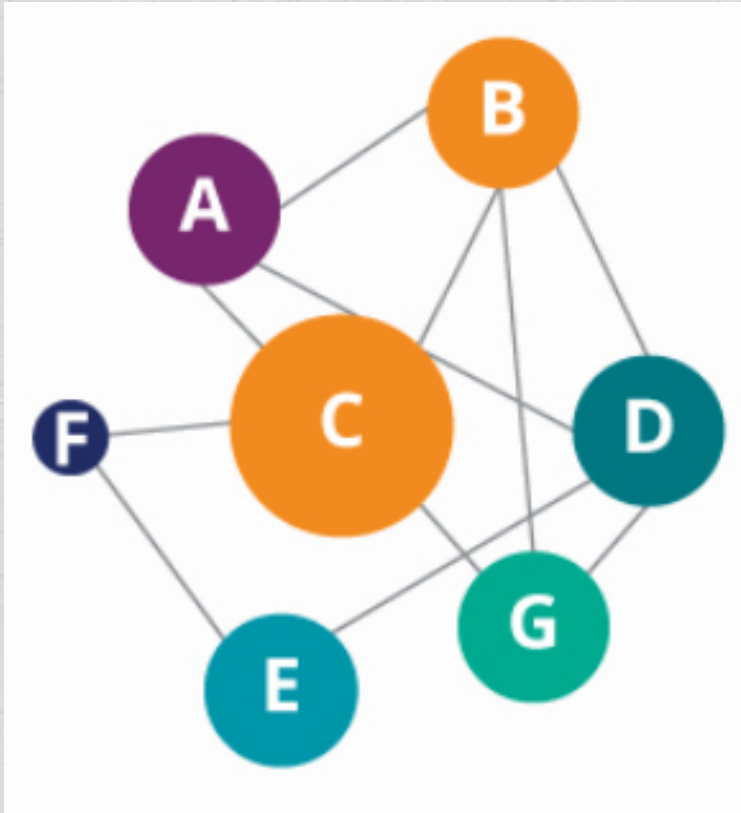


# FUTURE OF WORK 1

- **Industry 4.0** – how digital technologies are transforming the way we create value
  - New mindset
  - More than technical, it's bringing technologies together to create a solution



# FUTURE OF WORK 2



- **Agile** – how organisations are restructuring themselves to take advantage of the digital economy
- Every worker becomes a decision maker and a value creator

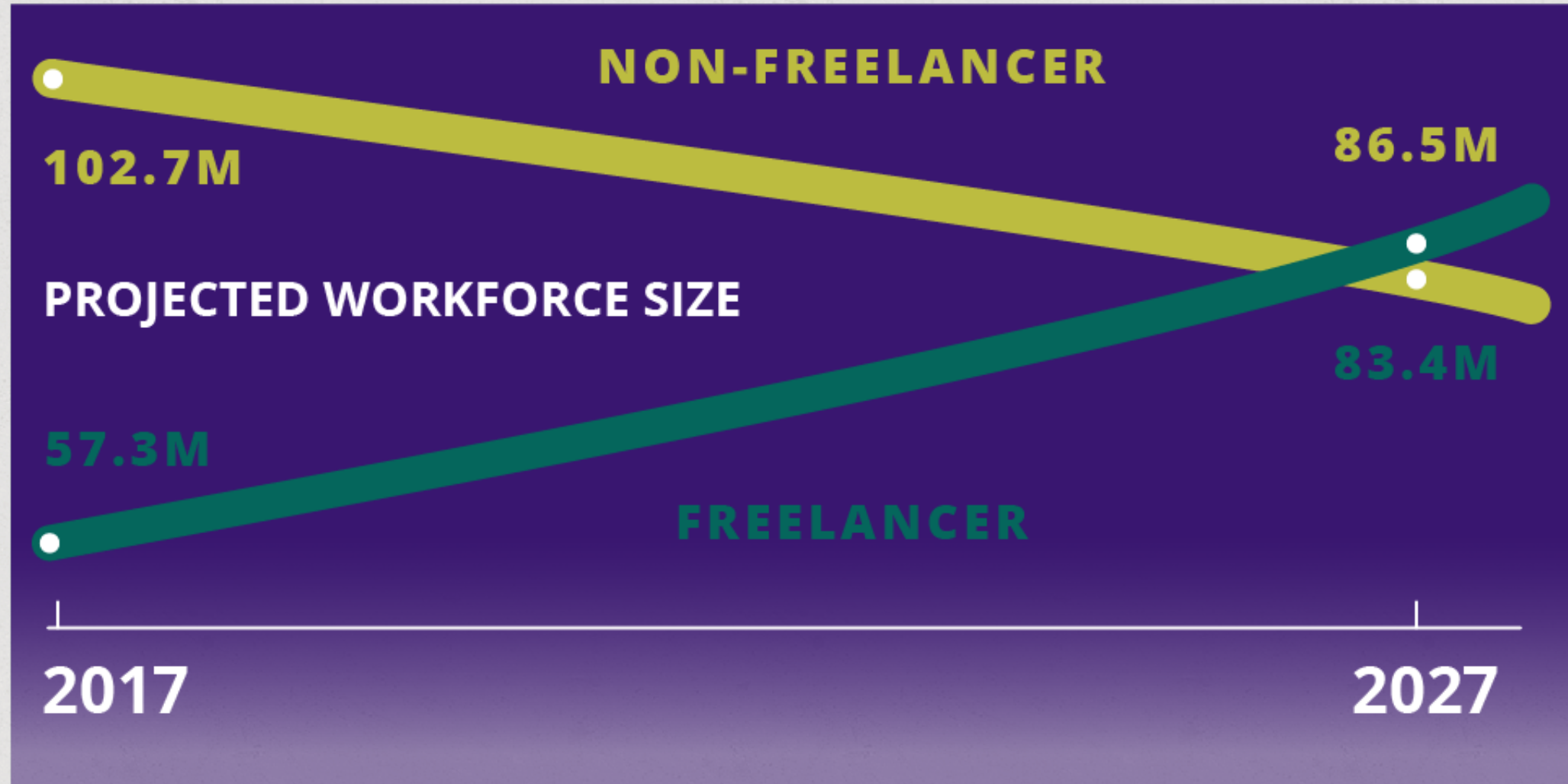


# FUTURE OF WORK 3

- **Platform Economy** – how digital platforms are transforming work by disconnecting it from jobs, “expertise as a service”



# MAJORITY U.S. WORKERS FREELANCE BY 2027





# Success the future of work?

- From technical skills to uniquely human skills
- From knowledge expert to value creator

