

# 2021 Consultancies

## The University engaged a wide range of consultants in 2021.

There was six consultancy where the total fees payable to the consultants was \$100,000 or greater, totalling \$1,083,293.

There were seven consultancies where the total fees payable to the consultants was between \$10,000 and \$100,000 totalling \$249,685.

The total expenditure incurred during 2021 in relation to these consultancies was \$1,003,698 (excl. GST).

## 2021

(a)	(b)	(c)	(d)	(e)
Consultancy	To assist in the development of Swinburne's B2B strategic plan	Total project fees approved (exclusive of GST)	Expenditure 2021 (excl. GST)	Future expenditure committed to the consultant for the project
Anthony Ferrier	To assist in the development of Swinburne's B2B strategic plan	142,747	142,747	-
Forethought Pty Ltd	Completion of market research required to assist in the development of Swinburne's B2B strategic plan	239,517	239,517	-
Forethought Pty Ltd	Provision of expert analysis to assist in Swinburne's marketing approach.	167,380	167,380	-
Pricewaterhouse	Completion of a review and report for Council in relation to the EdTech ecosystem including a global market scan	100,000	100,000	-
Pricewaterhouse	To assist in the development of Swinburne's Engagement Strategy	20,000	20,000	-
Pricewaterhouse	Development of a clinical placement strategy to grow our external partners in the health sector to support increased student numbers in health related courses	145,000	45,000	100,000
Pricewaterhouse	The provision of remuneration review services	65,131	45,900	19,231
The Growth Drivers Pty Ltd	To evaluate the HEPPP framework in order to optimise how funding is utilised.	150,124	150,124	-
Nous Group	Advice and consultancy services in relation to the structure of Swinburne	40,035	40,035	-
Nous Group	Development of a skills matrix for Council.	42,000	42,000	-
NH Architecture	Development and co-design of an Urban Design Framework for Swinburne's Hawthorn campus.	238,525	238,525	-
Graeme Wright	Strategic advice and consultancy services in relation to Research Centre reviews.	26,750	26,750	-
Egon Zehnder	The provision of external human resource services	60,000	30,000	30,000
		<b>1,437,209</b>	<b>1,287,978</b>	<b>149,231</b>